



Manager, Business Development

Serving a diverse, multicultural urban centre, Surrey Schools is a progressive district offering a broad range of innovative programs and services to support the learning of our students and staff. Spread across one of the largest and fastest growing cities in British Columbia, we are the city's second largest employer. We provide quality education to over 74,000 students with over 130 schools and other facilities and an annual operating budget of over \$800 million. We are proud of our multiple awards including BC's Top Employer 2021, Canada's Greenest Employer and BC Hydro Power Smart Excellence Awards.

Reporting to the Associate Director, Business Development & Facility Use, the Manager, Business Development is responsible for identifying, implementing and evaluating partnerships, sponsorships, donations and grants, and for operations of the Facility Rentals Department – all with a primary focus on building incremental revenue for the Surrey School District.

The ideal candidate will have a degree in Communications, English, Marketing or Business/Finance; or an equivalent combination of post-secondary training and experience. Certified Fund Raising Executive (CFRE) certification would be an asset.

The ability to meet multi-million dollar donor/revenue targets and bring multiple projects to fruition on time and on budget are part of the role description. An excellent record of achievement as a strong, innovative leader/manager in a similar role is required. Outstanding interpersonal, communication and negotiation skills, and approximately 10 years' relevant experience will be necessary to enable the individual to fulfill this role.

Surrey Schools offers an attractive salary and benefits package.

Qualified and interested applicants should apply on Make a Future at <https://bit.ly/38suXGH> no later than 4pm September 10, 2021

Note: Successful applicants will be required to consent to a Criminal Record Search prior to employment. Only those persons selected for interviews will be contacted. To all others, thank you for your interest.



