



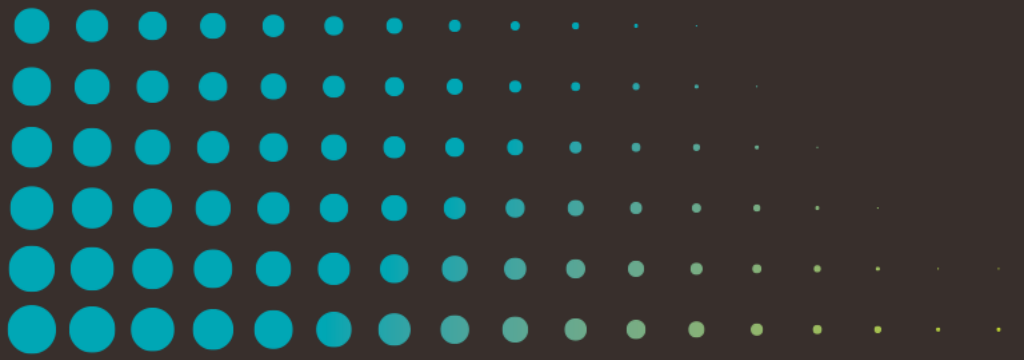
Facing the Fail Date: A Sector Conversation on ERP Renewal

Michael Frost, Director of Procurement Services

Kelly Pollack, Chief Executive Officer

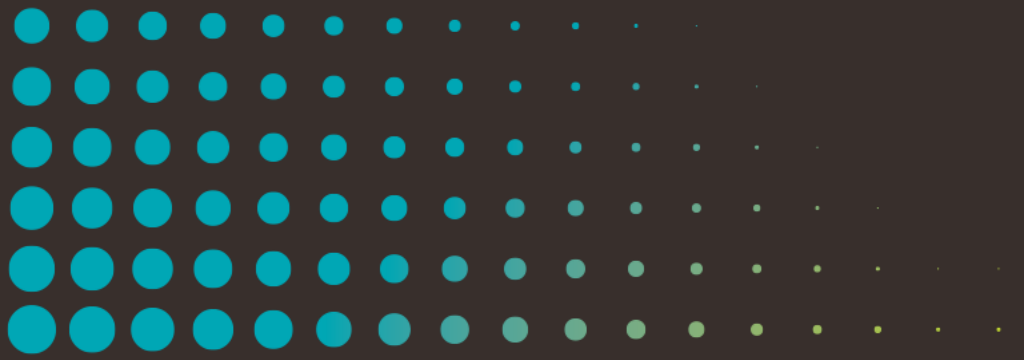


BUILDING CAPACITY.
ADVANCING EDUCATION.



Serving members in communities across British Columbia, the Yukon, and Northwest Territories, Focused Education acknowledges the lands of all first peoples. We are committed to reconciliation and building relationships as we move forward.

Land Acknowledgement



Introduction and Objectives

Legacy ERP: The Urgent Case for Modernization

Critical Fail Date Approaching

Legacy systems are nearing failure.

Operational and Financial Risks

Aging ERPs increase inefficiency and risk.

Need for Modernization

Modernization is critical for continuity, efficiency, and security.

Objective – Inform, Decide, Act

Inform with Knowledge

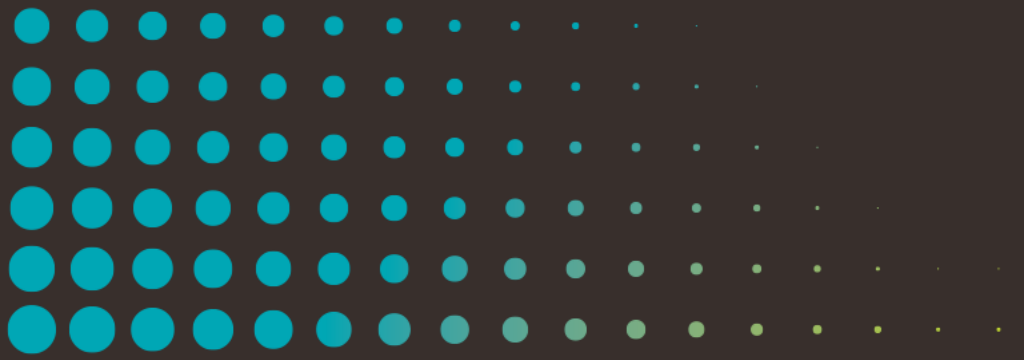
Provide key risks of legacy ERPs.

Decide for Action

Why fail dates demand urgent action.

Act on Modernization

Discuss actionable steps.



Understanding Risks and Fail Date

Risk of Inaction – The Fail Date is Real

Operational Disruptions

Outages and data loss disrupt daily operations.

Financial Inefficiencies

Legacy maintenance costs strain budgets.

Cybersecurity Vulnerabilities

Aging platforms heighten breach risks.

Compliance and Reputation Risks

Non-compliance threatens privacy and public trust.





What Does 'Fail Date' Mean?

End of Vendor Support

No patches or updates - systems become exposed.

Compatibility Breakdown

Legacy systems can't integrate, creating silos, inefficiency, and functional disruption.



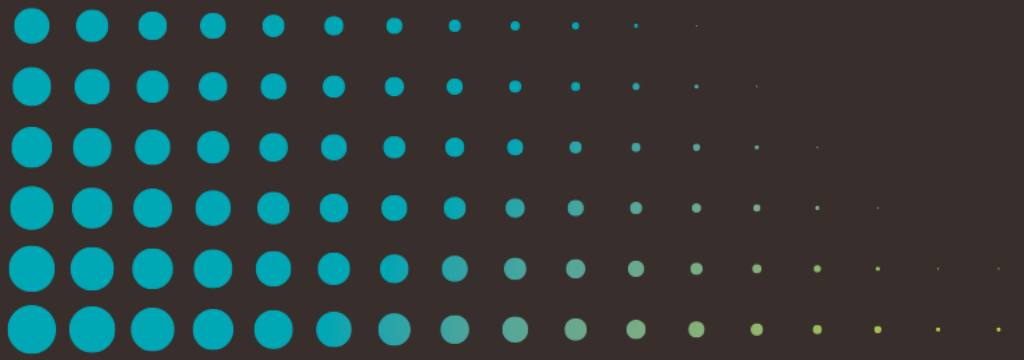
What Does 'Fail Date' Mean?

Degraded Performance & Security Risks

Increasing instability, outages, and vulnerabilities.

Ecosystem Collapse

Loss of expertise and third-party support makes maintaining legacy ERP systems increasingly difficult.



Sector Status and Drivers

Sector Snapshot – Where are we now?

Aging ERP Systems

Most districts rely on outdated ERPs with outages and reliability issues.

Uneven Readiness for Modernization

Few districts have stable systems, while many are only starting

Risk of System Failures

Survey data show most districts face potential ERP failure without timely action.

modernization plans, showing uneven progress.

Survey Insights

Responses

Forty-two (42) districts responded.

ERP Systems in Use

PowerSchool dominates, others include SDS (Cayenta / Harris), Sparkrock, CIMS, and PeopleSoft.

Current State

Most systems are “functional” but aging and face outages and reliability issues impacting daily operations.

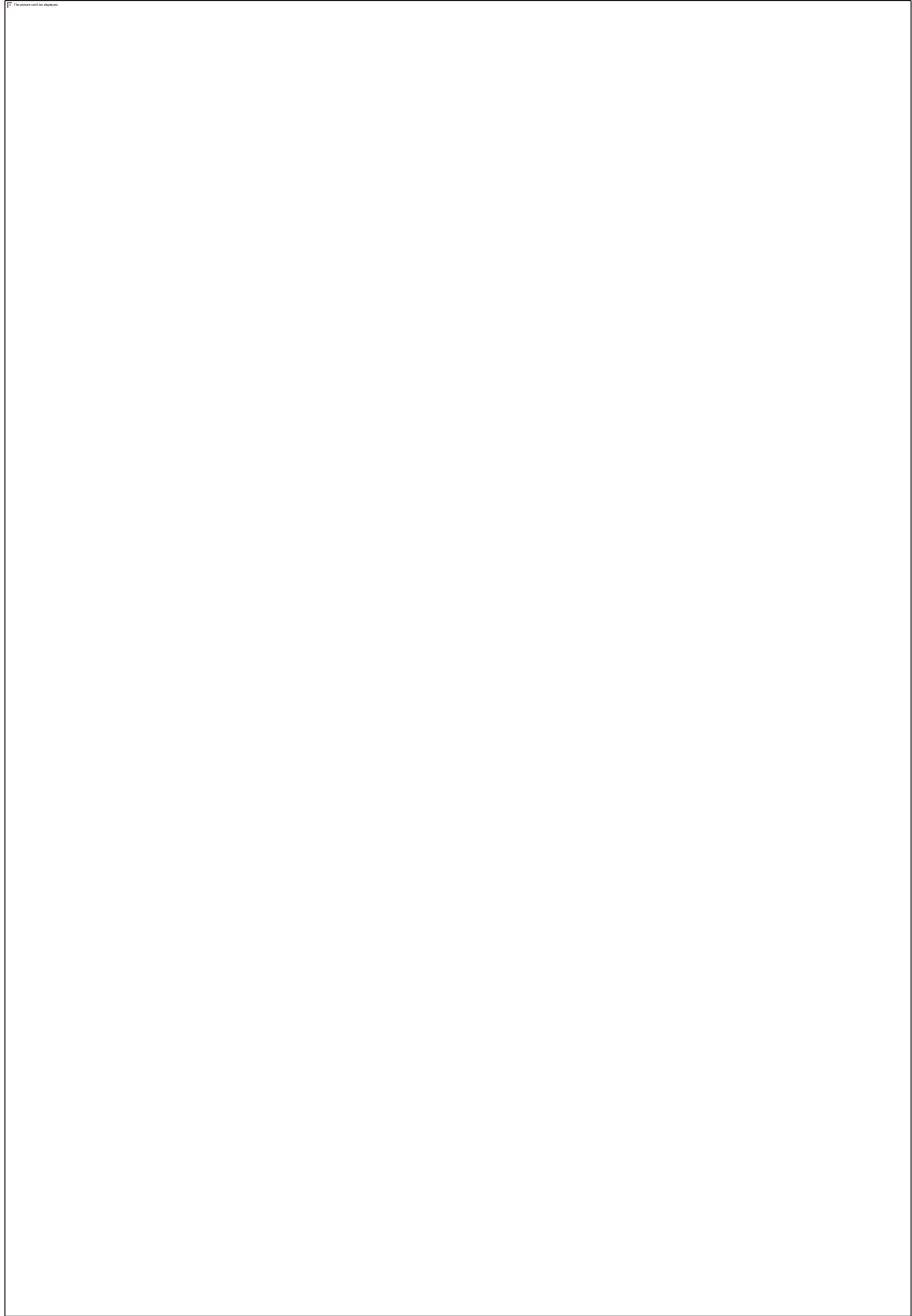
Survey Insights

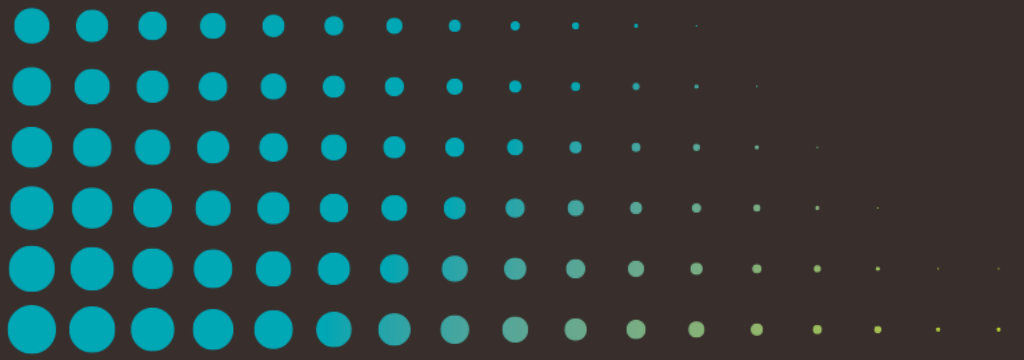
Drivers for Change

- lack of modern features
- reliability concerns
- integration problems
- security vulnerabilities
- vendor support limitations

Barriers to Advancement

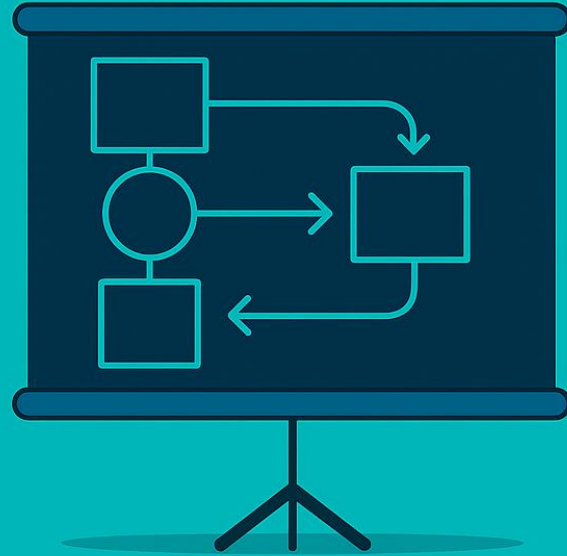
- budget limits
- staffing shortages
- competing priorities





Path to Modernization

MODERNIZATION



**DOES NOT EQUAL
LIFTING AND SHIFTING
OLD WORKFLOWS**

A CATALYST FOR



**INNOVATION AND
OPERATIONAL EXCELLENCE**

Modernization

Adopt Modern Technologies

- cloud-native
- AI-ready
- modular
- interoperable

Enable Real-time Data Access

- provide seamless real-time data access
- improves decision-making and responsiveness

Strategic Transformation

Strategic change that enhances efficiency, reduces risks, and aligns with long-term goals.



Modern Workflow Design

Reimagining Workflows

Modern workflow design requires rethinking processes to remove bottlenecks and reduce manual tasks effectively.

Digitization Benefits

Digitizing workflows reduces backlogs, speeds approvals, and enables real-time cross-department collaboration.

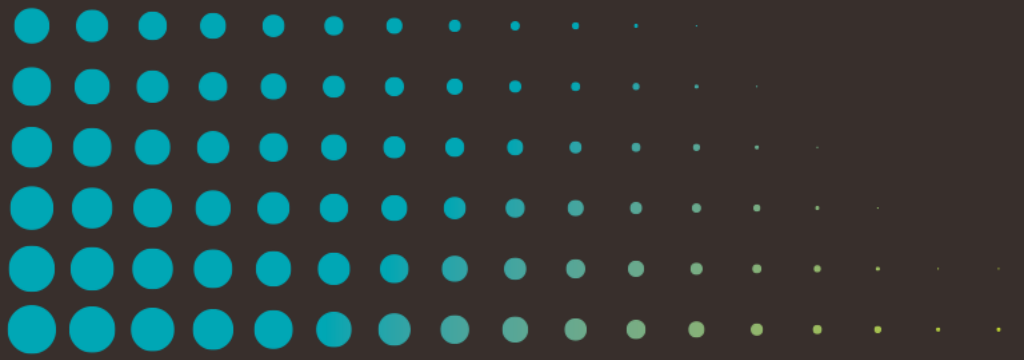
Modern Workflow Design

Operational Efficiency

Streamlined workflows reduce errors and increase efficiency, allowing staff to focus on strategic priorities.

Technology and Productivity

Combining workflow redesign with technology upgrades leads to improved productivity and better service delivery.



Next Steps and Call to Action

Determining Sector Readiness & Needs

Risks of Legacy Systems

Legacy ERP systems no longer meet evolving business needs and present significant operational risks.

Need for Modernization

Modernizing ERP is critical and requires strategic planning beyond IT, involving executive leadership.

Role for Focused Education

How can we best support your / the sector's needs and efforts.

Discussion

How urgent does the fail-date risk feel for your district?

Where is your district today in ERP renewal planning?

What are your biggest barriers?

What support or collaboration would be most valuable?



Wrap Up





Thank
you!

Reach us at:

mfrost@focusedresources.ca
kpollack@focusedresources.ca